

2025 - VOLUME 2

FINISH IT!



CFBT ADDS FINISHING DEVICES TO FLEET

A SMART ADDITION TO YOUR OFFICE TECHNOLOGY FLEET

Earlier this year, CFBT Solutions proudly acquired AMBind Corporation—a strategic move that has significantly broadened our capabilities in delivering end-to-end office technology services. This acquisition enhances our ability to support businesses in producing polished, professional, and impactful printed materials right from their own offices.

With access to cutting-edge equipment for thermal and wire binding, laminating, and booklet-making, businesses can now create durable, high-quality finished products that not only look great but also reinforce their brand identity and leave a lasting impression on clients and stakeholders.

CFBT now offers a full suite of tailored finishing solutions built to meet the unique needs of high-volume production environments and specialized branding requirements. From training manuals and sales presentations to internal reports and client-facing documents, our expanded offerings ensure consistency, efficiency, and a professional edge in every finished piece.

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THE OFFICIAL OFFICE
TECHNOLOGY COMPANY OF:



ARE YOU GREEN?

Scan the QR code to sign up for our Clean Planet Program, or visit CFBTSolutions.com/Green!

Please note that the Green Planet program has been revamped, and recurring customers may have to create a new login.

NEWSLETTER HIGHLIGHTS

Finishing Solutions

Finishing Options

18 Years Pro Tech Certified

One Year at 4 Peuquet

Special Event

FINISHING SOLUTION OPTIONS

Investing in finishing equipment allows businesses to produce professional-quality materials in-house, saving time and reducing outsourcing costs. It enhances brand presentation, increases efficiency, and gives organizations greater control over the final product. These products include:



Paper Cutting

Binding Equipment: Securely fastens printed pages into a finished, professional format using wire, coil, comb, or thermal methods.

Laminators: Apply a protective plastic coating to documents, enhancing durability, water resistance, and visual appeal.

Folding Machines: Automatically fold paper into various styles (tri-fold, z-fold, half-fold) for brochures, letters, and inserts.



Laminators

Guillotine Cutters: Provide precise, straight-edge cuts for trimming large stacks of paper with speed and accuracy.

Creasing & Perforating Equipment: Adds creases for clean folds and perforations for easy tear-off sections—ideal for booklets, invoices, and tickets.



Automatic
Folder/Inserter

Mailing Equipment: Automates envelope stuffing, sealing, and addressing to streamline outbound mail operations.

Shredders: Safely destroy sensitive documents and data, helping ensure compliance with privacy and security standards.

Paper Handling Equipment: Includes joggers, collators, and stackers that streamline workflow and organize print output efficiently.

Tabbers: Apply adhesive tabs to folded documents for secure mailing and easy opening, often used for newsletters and brochures.



Sealers

COSMO AND ALISON

Meet Cosmo and Alison – our new AI agents powered by Jotform AI, now live on the CFBT website! These smart assistants are here to help you get answers faster, streamline support, and make your experience with us smoother than ever. Give them a try next time you visit!



CFBT HONORED WITH 18TH CONSECUTIVE KONICA MINOLTA PRO-TECH SERVICE AWARD



At CFBT, we pride ourselves on delivering Service, Support, and Satisfaction – Second to None. That's why we're proud to announce that we've once again been recognized with the prestigious Konica Minolta Pro-Tech Service Award—marking our 18th consecutive year receiving this national honor.

The Pro-Tech Award is not just a title—it's a symbol of excellence and commitment in customer service. Konica Minolta only grants this certification to a select group of dealers who demonstrate outstanding performance in every area of their service operation. From technical expertise and inventory control to service response times and customer satisfaction, every aspect is evaluated through a rigorous and far-reaching assessment process.

WHAT IT MEANS TO BE A PRO-TECH DEALER

Being a Pro-Tech certified dealer means consistently delivering the highest level of support to our customers. Our service team is equipped with advanced training, product knowledge, and proactive maintenance strategies to keep your equipment performing at its best, minimizing downtime and maximizing productivity.

As a Pro-Tech dealer, we offer:

- Fast and responsive service—well above the industry average
- Preventive maintenance programs that ensure long-term reliability
- Highly trained technicians familiar with your specific Konica Minolta products
- Strong inventory systems for quick access to replacement parts
- Ongoing professional development to keep our team at peak performance

OUR COMMITMENT TO YOU

Konica Minolta was the first in the industry to establish a certification program like Pro-Tech, and it continues to set the standard for excellence. At CFBT, we match that commitment every day—bringing personalized service, technical proficiency, and dependable support to each customer we serve. We are proud to provide the Buffalo and Rochester areas with cutting-edge Konica Minolta technology—and the expertise to back it up. Our ability to achieve this level of recognition for 18 consecutive years is a testament to the loyalty of our customers, the dedication of our team, and the standards we hold ourselves to.

THANK YOU

At the heart of great service is a great relationship. We want to sincerely thank you—our clients and partners—for trusting us to be your digital imaging provider. We remain committed to earning that trust every day by providing the highest quality service, top-tier technology, and a customer-first approach in everything we do. Here's to 18 years of excellence—and many more to come.

HAPPENING AT CFBT...



ONE YEAR CELEBRATION AT 4 PEUQUET PARKWAY

In May, we proudly celebrated one year in our new office at 4 Pequet Parkway in Tonawanda! Since moving in, our space has continued to evolve—featuring new products, updated displays for live demos, and the addition of many talented new team members to better serve our clients.

This past year has been one of growth, innovation, and collaboration. From hosting client visits and hands-on product demonstrations to streamlining operations with our expanded team, our new space has allowed us to elevate both the customer and employee experience. We're excited about what's ahead and look forward to many more milestones at Pequet Parkway!



CFBT

TAILGATE PARTY

KICKING OFF THE OFFICIAL START
OF THE BUFFALO BILLS SEASON AS...



THE OFFICIAL OFFICE TECHNOLOGY COMPANY OF THE BUFFALO BILLS

FRIDAY, SEPTEMBER 5TH, 2025

WELCOME GIFTS
DOOR PRIZES
TAILGATING GAMES
FOOD & OPEN BAR
ENTERTAINMENT

3:00 PM - 7:00 PM
4 PEUQUET PARKWAY
TONAWANDA, NY 14150
RSVP: [CFBTSOLUTIONS.COM/TAILGATE](https://cfbtsolutions.com/tailgate)